# **HEALTHCARE & SOCIAL ASSISTANCE**



Companies in this industry provide direct services to individuals and families. Businesses and organizations that fall into this category include hospitals, dentists offices, residential care facilities, rehabilitation services, doctor's offices, in-home health care providers, mental health providers, social service agencies, direct support providers for people with disabilities, etc. Examples of current and future job opportunities in the Lakes Region in this industry sector are listed below.

## **Entry Level Jobs**

**Community Support Clinician** (\$28,000) Bachelor's degree, ability to work in teams, strong communication skills

Direct Support Professional (\$11/hour) High school diploma, 1-2 years experience, clean background check

Environment Services Aide (Salary based on experience) Customer service, attention to detail, ability to work independently and in teams, computer skills

Health Unit Coordinator (Salary based on experience) Customer service, attention to detail, ability to work independently and in teams, computer skills

## Mid-Level Jobs

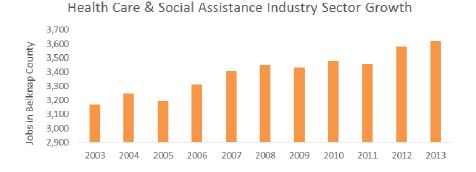
Adult Services Clinical Coordinator (\$40,000) Master's degree, excellent people skills and communication skills

Program Manager (\$37,000)

Bachelor's degree, 3-5 years experience, strong supervisory skills

Clinical Nurse (\$55,000)

Current registered Nurse license for the State of New Hampshire, people skills, ability to work in teams, attention to detail



### INDUSTRY STATS Belknap County

Average Earnings \$54,400

Jobs 3,620

Companies

150

Past 10-year Job Growth 2003-2013

14.2%

Projected 10-year Job Growth 2013-2023

18.8%

#### Sampling of Local Companies

- LRGH Healthcare
- Lakes Region
  Community Services
- Taylor Community
- Genesis Behavioral Health
- Central NH VNA & Hospice
- Live Free Home
  Health Care



We asked local healthcare and social assistance companies:

What are the most critical jobs that will be open in the next five years?

Functional Support Specialists

Medical Coding Specialists

**Human Resources** 

Licensed Nursing Assistants

**Physical Therapists** 

**Senior Management** 

**Clinical Coordinators** 

Community Support Clinicians

# What are your biggest recruitment challenges?

Recruiting individuals with the high level of commitment to the highest quality patient care that we expect.

Finding qualified staff locally.

Lack of experience in inhome care.



## **Duties Include**

Curious about what these in-demand jobs are like? Below is a quick summary of some of the typical duties associated with jobs in the Lakes Region's healthcare and social assistance industry.

#### **Community Support Clinician**

Assists individuals with behavioral healthcare challenges, develops recovery plans, provides outreach and crisis intervention, and leads individual and group psychiatric rehabilitation sessions.

#### **Direct Support Professional**

Works with people with physical disabilities and/or intellectual disabilities and helps integrate them into the community.

#### Health Unit Coordinator

Maintains and supports a healthcare facility by setting up charts for hospital admittance, performing data entry, ordering lab tests and x-rays, transcribing physician orders, using computerized order entry systems, and setting up and maintaining patient records.

#### **Clinical Coordinator**

Provides clinical and administrative support, clinical oversight, training, and mentoring for a specialized clinical team. Ensures clinical quality and productivity standards and overall mission of the organization.

#### Healthcare Program Manager

Plays the role of project manager or business manager for a healthcare facility or health department. Organizes and directs the services provided by the department and oversees personnel.

#### **Clinical Nurse**

Develops, implements, evaluates, and manages the care and education of patients and supervises day-to-day activities of patient care.

#### **Physical Therapists**

Helps people who have injuries or illnesses improve their movement and manage their pain.

